Form DJ-306 (Ed. 11-10-66)

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# UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530



#### EXHIBIT A

#### TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

|                |  | oit for EACH foreign principal liste<br>H additional foreign principal acqu |   |  |
|----------------|--|---|---|--|
| 1.             | Name and address of registrant<br>Chapman, Gadsby, Har<br>1700 Pennsylvania Ave<br>Washington, D. C. 200 | nue, N.W.   | 2. Registration No.   |  |
| 3.             | Name of foreign principal Taiyo Fishery Co., Lt  |   | 4. Principal address of foreign principal 1-5-1 Marunouchi, Chiyoda-Ki Tokyo, Japan |  |
| 5.             | Indicate whether your foreign principal is one of the following type:                                    |   |   |  |
|                | Foreign government   |   |   |  |
|                | Foreign political party  |   |   |  |
|                | x Foreign or domestic organization: If either, check one of the following:                               |   |   |  |
|                | Partnership  | Committee   |   |  |
|                | X Corporation  |   |   |  |
|                | Association  | Other (specify)   |   |  |
|                | Individual - State his national  | lity  |   |  |
| <del>6</del> . | If the foreign principal is a foreig   | n government, state:  |   |  |
|                | a) Branch or agency represented  | by the registrant.  |   |  |
|                | b) Name and title of official with   | whom registrant deals.  |   |  |
| 7.             | If the foreign principal is a foreig   | n political party, state:   |   |  |
|                | a) Principal address   |   | Ager per page & A.                              |  |
|                | b) Name and title of official with   | whom the registrant deals.  | TERMINATED  DATE 8-31-22  |  |
|                | c) Principal aim   |   | DATE 8-31-22  |  |
|                |  |   |   |  |

- 8. If the foreign principal is not a foreign government or a foreign political party,
  - a) State the nature of the business or activity of this foreign principal Taiyo is the largest fishery company in Japan. It is engaged worldwide in all areas of the fishing industry, including fishing, processing and distribution. It is also engaged in shipbuilding, engine manufacturing and construction. Its fleet includes fishing ships, tankers, and reefer carriers. It is also engaged in production of other foodstuffs, storage, sugar refining and petroleum sales.

| nt, foreign political party, or other forei  | ign principal Yes 🔀 No 🗀   |
|--|--|
| nent, foreign political party, or other for  | reign principalYes 🗵 No 📋  |
| nment, foreign political party, or other i   | foreign principalYes 🔀 No 🗀  |
| ment, foreign political party, or other fo   | oreign principalYes 🔀 No 📋   |
| ign government, foreign political party,   |  |
| n government, foreign political party, o   | or other foreignYes No 🗵   |
| ''Yes'' in Item 8(b). (If additional spa   | ace is needed, a full insert page may  |
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| ganization and is not owned or controlle<br>principal, state who owns and controls i | ed by a foreign government, foreign it.  |
|  |  |
|  |  |
| Name and Title Chapman,<br>Gadsby, Hannah & Duff                                     | Signature San  |
|  | ment, foreign political party, or other forment, foreign political party, or other friends, foreign political party, or other friends, and its ment, foreign political party, or government, foreign political |

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#### **EXHIBIT B**

TO REGISTRATION STATEMENT Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS; A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrent is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant CHAPMAN, GADSBY, HANNAH & DUFF

Name of Foreign Principal TAIYO FISHERY CO., Ltd.

### Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- [X] There is no formal written contract between the registrant and foreign principal. The 2. agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- [ ] The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

See attached sheet.

TERMINATED > DATE 9-31-19 5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See attached sheet.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?1/ Yes X No []

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

See attached sheet.

Date of Exhibit B

January 6, 1977

Name and Title Chapman, Gadsby, Hannah & Duff

Norman S. Paul, Partner

Signature

I' Political activity as defined in Section (0) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

9. Taiyo Fishery Co. Ltd. is a private Japanese company owned, directed and controlled by Japanese citizens. The company is self-financed, and I assume engages in commercial loans, credits, etc. as every dher company does. It is not subsidized, in whole or in part, by the Japanese or any other foreign government.

The company was formed in 1880 and was initially engaged in the purchase and distribution of fish. Since then it has developed into a widely diversified food producing conglomerate, centered on the fishing industry. Taiyo has expended its line of business to include shipping, shipbuilding and cold storage. It has 77 domestic affiliates in Japan, and is involved in 30 joint enterprises, and has 17 representative offices throughout the world.

Taiyo is the leading fishery company in the world, and is ranked 71st among the world's largest industries outside the United States, according to the 1975 Fortune magazine listing. Gross sales of Taiyo Fishery in 1975 totaled 455, 875 million yen (approx. \$1.4 billion), and Taiyo affiliates had combined sales in 1975 totaling 635,000 million yen (approx. \$2 billion).

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- 4. The attached letter agreement describes in general the nature of the representation. The method will include legal research by lawyers in the firm, the preparation of written materials, direct advice to the client, and, as authorized by the client, representation before Departments and Agencies of Federal and State governments who are responsible for the implementation of policy concerning the fishing rights of foreign nations.
- implementation of the Fishery Conservation and Management Act of 1976 (PL 94-265 of April 13, 1976) which establishes a 200 mile U.S. fishery conservation zone, and establishes the conditions under which foreign fishing is permitted within that zone, effective March 1, 1977. We will represent Taiyo in this matter before the Departments of State, Commerce, and other departments and agencies with responsibility under the above law.
- Our activities will not involve the dissemination of political propaganda. They will be confined to advice to the client and to what actions it might take directly in making its point of view known to officials of the U.S. Government, and to representation of the client before the appropriate U.S. Departments and agencies as new policies and regulations are being developed which affect the client's interests.

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LAW OFFICES

#### CHAPMAN, GADSBY, HANNAH AND DUFF

1700 PENNSYLVANIA AVENUE, N. W.

WASHINGTON, D. C. 20006 TELEPHONE (202) 223-9100 CABLE ADDRESS

GADSBY & HANNAH

140 FEDERAL STREET

BOSTON, MASSACHUSETTS OZIIO

ASSOCIATED FIRM

\*CHAGAD\*

December 21, 1976

Taiyo Fishery Co., Ltd. 1-5-1 Marunouchi, Chiyoda-Ku Tokyo, Japan

Gentlemen:

Pursuant to recent conversations with Mr. Mizuho Ohno, Mr. Ken Homma and Mr. Kay Sugahara, this letter will confirm our agreement concerning retention of this Firm as Washington counsel to Taiyo Fishery Co., Ltd. (hereinafter "Taiyo").

As requested by Taiyo, the Firm will represent Taiyo and its affiliated companies before departments and agencies of the United States Government on matters affecting the interests of Taiyo, with particular reference to the UN Law of the Sea Conference and any conventions resulting therefrom, the implementation of the Fishing Conservation and Management Act (PL 94-265 of April 13, 1976) and any other laws and regulations of the United States or of the several States thereof affecting Taiyo. As a part of this representation, the Firm will advise Taiyo on matters before the Congress affecting its interests, and to the extent desired will assist in connection with legislative matters in the Congress. To the extent required by United States law, the Firm will register with the appropriate bodies as agents for Taiyo.

For the above-stated services the Firm shall be paid an annual retainer fee of Forty Eight Thousand Dollars (\$48,000.00) in monthly installments of Four Thousand Dollars (\$4,000.00) per month payable upon acceptance of this agreement. Against this retainer fee will be credited the hours expended in behalf of Taiyo by the Firm at its regularly established hourly rates. In the event that work so charged in any year should exceed the total retainer fee of Forty Eight Thousand Dollars (\$48,000.00), the Firm will bill Taiyo on a monthly basis for the excess incurred. In submitting each monthly invoice, the Firm will set forth the nature of the work undertaken and the hourly charges incurred.

#### CHAPMAN, GADSBY, HANNAH AND DUFF

Taiyo Fishery Co., Ltd. December 21, 1976 Page Two

The Firm shall also be reimbursed for all actual, necessary out-of-pocket disbursements including such items as long distance telephone, telex and cable charges, travel, printing and duplication of documents, and the like.

This agreement is to become effective on the date of its acceptance as indicated below. Thereafter either party may terminate this agreement by thirty (30) days written notice to the other.

Sincerely,

CHAPMAN, GADSBY, HANNAH AND DUFF

Norman S. Paul

Accepted:

TAIYO FISHERY CO., LTD.

Date: 12/30/76